



**Everyone's
growing with his
tasks and challenges,
some even into world
market leadership.
How much pioneering
spirit is in you?**

Aui Linn Wong
Assistant Group Marketing
WILO SE

Service Sales Representative Busan, South Korea

Megatrends like globalization, digitalization and energy shortages shape some of our largest future challenges. We understand these trends that influence our company and our business and act accordingly. By developing products and solutions we "make life easier" for people in many ways and all over the world. As a pioneer in the pump industry we focus as much on our employees as on our high quality pumps. Those of you who want to be part of the WILO Group will experience the large scope of personal and organizational development as well as sufficient space for the implementation of own ideas.

Your Tasks:

- Service sales for maintenance of pumps (Value added services: maintenance, warranty)
- Manage the sales & margin target monthly
- Control AR (Account Receivable) and collection
- Manage customer complaints
- Investigate the market trend and competitor
- Develop a concept for new service packages
- Support service dealers, partners and customer requirements in sales
- Promote service product with marketing strategies and tools

Your Profile:

- Over 4 years worked as service sales Rep. (Maintenance, warranty extension, etc.)
- Fluent in English
- Knowledge of financing control, EBIT control
- Skills for marketing in the targeted market
- Mind for globalization

If you would like to be part of the Wilo Group and continue your career at an innovative global player, please apply online on [www.wilo.com](#), or send your application documents (incl. salary expectations, earliest entry date and source of job advertisement) in one document to: Wilo Pumps Ltd., Mr. Jinmyung Oh, 46 Mieumsandan 1-ro, Gangseo-gu, 618-260 Busan, Korea. In case you have any additional questions, please feel free to contact Mr. Oh .